



# Stolle Group

CAPTURE. PROPOSE. MANAGE.

## What We Do

Stolle Group provides expert insights and strategies for technology & professional services companies entering and seeking rapid growth in the Public Sector, specifically in Defense and Intelligence. With over \$1.2B in awards to clients, our cleared team specializes in technologies applicable to the national security market, helping you develop high barrier to entry clients with long term ARR.

## Services Offered

### Tech Start-Up Stack

- Compliance Support (sam.gov/FCL)
- Lead Generation & CRM support
- Proposal Support (SBIR/OT/CSOs)
- Customer Success Program Advisory

### Business Development

- Market Strategy
- Pipeline Development & Reviews
- Opportunity Assessments
- Vehicle & GWAC Strategy

### Capture Support

- Market Research Response Support
- Client Engagement Strategy
- Partner Identification
- Customer-Specific SMEs

### Proposal & Pricing

- Technical Solutioning
- Proposal Management
- Orals Coaching
- Pricing Services

## Proud Member and Sponsor



[stollegrp.com](http://stollegrp.com)